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## **MEDIA RELEASE**

23 April 2007

### **SMS Management & Technology (SMS) expands into Central and Northern Queensland through the acquisition of SC Management Consulting**

SMS Management & Technology (SMS) today announced the acquisition of SC Management Consulting (SCMC), a provider of business performance improvement services achieved through facilitation, organisational design and the development of people. SCMC is based in Mackay and provides services to the mining, resources, infrastructure, government and tourism sectors, with coverage from Gladstone to Townsville.

Commenting on the acquisition, SMS Consulting Regional Director, Cathy Ford said, 'SMS has been providing services to the mining and resources sector for many years, requiring our consultants to travel to remote sites and in most cases from Brisbane city. With the acquisition of SCMC, SMS now has a permanent presence in Central and Northern Queensland, giving us the opportunity to build the already successful SCMC team at a local level. Furthermore, becoming a truly regional provider to the Queensland market gives SMS a greater opportunity to support the government's "Building the Future for Rural Queensland" agenda.'

Mrs Ford went on to say, 'SMS will be focusing on leveraging existing, trusted relationships to provide a broader range of complementary services to the region. For the local region, this will mean access to a local business with national expertise and the SMS support network employing over 1,000 professionals.'

SCMC Director and owner, Suzanne Cram said of the acquisition, 'SCMC has invested in the region over 13 years and has become a trusted partner for many leading companies. Service excellence has always been a priority for us and the opportunity for us to extend this proposition through the acquisition by SMS Management & Technology is compelling.'

SCMC facilitates strategic change to enhance individual, team and organisational performance and they achieve this through:

- Strategic visioning
- Leadership development and coaching
- Performance management design and implementation
- Strategic recruitment and selection services
- Values alignment processes

SCMC will transition to trade under the name SMS Management & Technology from 19 April 2007.



**About SMS**

SMS Management & Technology (SMS) [ASX:SMX] is a leading Australian consulting, technology services and enterprise solutions company employing over 1,000 professionals. Established in 1986, SMS is best known for delivery excellence. SMS helps its clients improve their business performance through the implementation of strategy and the delivery of business and technology projects. Industry expertise spans the financial services, ICT, government, defence, health, utilities, mining, gaming and infrastructure sectors.

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